

The Office of United States Senator Sherrod Brown



Department of
Development

Global Markets Division



Invites you to attend the Northeast Ohio Export Seminar Series

Featuring Principal Commercial Officer Scott Bozek of the U.S. Commercial Service in Toronto, Ontario, Canada.

For companies interested in growing their businesses through global market development, many state and federal programs can provide assistance. Attend a seminar near you to determine if these programs will help your business increase exports.

Individual meeting requests are available on a first-come, first-served basis with representatives from the International Trade Assistance Network, Ohio Department of Development Global Markets Division, U.S. Commercial Service, U.S. Small Business Administration, and Export Import Bank of the United States.

RSVP to U.S. Senator Sherrod Brown's Cleveland office by phone at (216) 522-7272 or e-mail at Brown_RSVP@brown.senate.gov. Events are free and open to the public.

Monday, December 6

Featuring U.S. Consul General Kevin Johnson,
Toronto, Ontario, Canada

Lakeland Community College
Center for Learning and Innovation – A2100
7700 Clocktower Drive
Kirtland, Ohio 44094

Tuesday, December 7

Youngstown State University
101 West Rayen Avenue
Williamson College of Business Administration
Conference Center – Rooms 3422, 3423
Youngstown, Ohio 44555

Wednesday, December 8

Walsh University
Barrette Business Center
2020 E. Maple Street
North Canton, Ohio 44720

Program Agenda (Subject to Change)

8:00 a.m. – 8:15 a.m.	Registration & Continental Breakfast
8:15 a.m. – 8:30 a.m.	Welcome & Introduction
8:30 a.m. – 9:15 a.m.	Canadian Market Export Opportunities Scott Bozek, U.S. Commercial Service
9:15 a.m. – 9:35 a.m.	Small Business Administration
9:35 a.m. – 9:55 a.m.	Export-Import Bank of the United States
9:55 a.m. – 10:10 a.m.	Break
10:10 a.m. – 10:30 a.m.	International Trade Assistance Center
10:30 a.m. – 10:50 a.m.	Ohio Department of Development, Global Markets Division
10:50 a.m. – 11:15 a.m.	Cleveland, U.S. Commercial Service
11:15 a.m. – 11:30 a.m.	Overview of Export Assistance Programs Cleveland State University, Global Target Program First Energy, Export Now Program International Business Network (IBN), <i>Been There, Done That</i> Program
11:30 a.m. – 12:00 p.m.	Q&A/Informal Networking
12:00 p.m. – 3:00 p.m.	Individual Meetings with Speakers Available Upon Request on a First-Come, First-Served Basis.



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Ted Strickland, Governor
Lee Fisher, Lt. Governor

Lisa Patt-McDaniel, Director
Ohio Department of Development